



March 9, 2015

Paul Kotrotsios, MBA
Hellenic News of America
Hermes Expo International
PO Box 465
Concordville, PA. 19331

Dear Paul,

As you know, the Gloucester County Chamber of Commerce has worked to become one of the leading Business Development organizations in New Jersey. With over 750 members and climbing we could not continue to have the growth we are having if it was not for the mutually beneficial strategic partnerships we have formed.

Paul, the Hellenic News and the Hermes Expo are two great examples of how our strategic partnerships have helped both our organization reach new members and clients. Since our introduction almost three years ago, we have worked together to help open doors for multiple companies so that they may see the value of what each of our organizations can bring. Through our participation last year at the Hermes Expo we had the opportunity to share with numerous companies not based in Gloucester County, the value of what our organization can do to help them grow and expand.

We are thrilled to once again participate and we would encourage other Chamber and Business organization to do the same. We hope this year we can assist in creating a unique evening of networking for the Delaware Valley business community and look forward to working with you and others to accomplish this.

On behalf of our Board of Directors and myself, we thank you for being a great partner and we look forward to continuing to build and strengthen our relationship.

Thank you again.

Les Vail

Les Vail
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