



March 10, 2015

Mr. Paul Kotrotsios, M.B.A.
Hellenic News of America
Hermes Expo International
PO Box 465
Concordville, PA 19331

Dear Paul:

My compliments to you for the tremendous service you provide to the business community through your business journal, the *HERMES EXPO International* and the *Hellenic News of America*.

Your efforts have enhanced the marketplace through improved communications and the exchange of ideas, information and product knowledge. The hospitality industry, in particular, is growing regionally, nationally and internationally. The opportunities for restaurants and hotels to grow in the region are increasing, thus making your increased focus on the hospitality industry a timely initiative for the HERMES EXPO and business journal.

As my comments during my luncheon address at the HERMES EXPO will point out, the value proposition that leads to business success today is in the hospitality experience of the customer in a business transaction. You have proven yourself to be a facilitator of that value proposition.

Best wishes for continued success in your service to the business community as well as to Hellenic Americans.

Sincerely,

Nicholas J. Hadgis, Ph.D.
Dean

NJH/nk

